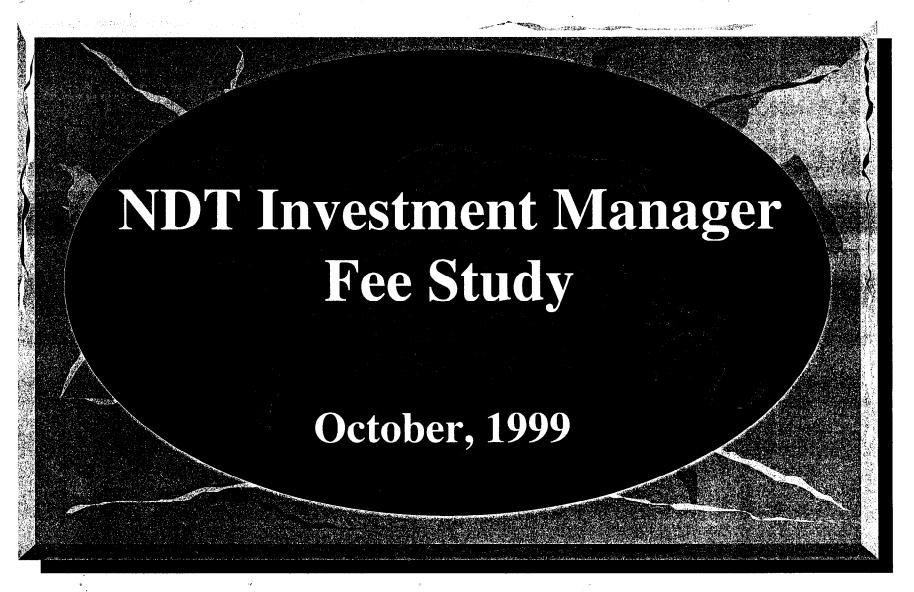
# SCHEDULE 3



Kathleen A. Crowley, CFA, Senior Vice President and Principal Anthony M. Daniel, Jr., CFA, Consultant LCG Associates, Inc. 400 Galleria Parkway, Suite 1800 Atlanta, GA 30350 770/644-0100 Fax: 770/644-0105

ISSOCIATES INC 'INVESTMENT CONSULTING SERVICES

# INTRODUCTION

- LCG Associates, Inc. recently surveyed approximately 50 investment management firms regarding NDT management fees. These managers classified themselves in either our own database or one we purchase (PSN) as managing NDT assets.
- Of the firms surveyed, 24 responded that currently manage NDT Assets. Many would like to, but do not yet have NDT clients.
- Fees reported in this survey are the published fee schedules actually used with NDT clients. Of course, fees can be negotiable.
- These 24 managers represent about \$16 billion or about 75% of the NDT market today. NDT assets at each firm range from \$6 million to \$3.5 billion. Only 10 managers report over \$500 million in NDT assets and only 4 are over \$1 billion.
- LCG Associates, Inc. hopes that this survey is useful to you in managing your NDT. If you should have any questions, please call:

### Kathleen A. Crowley, CFA

NDT Team Leader

Senior Vice President and Principal

### LCG Associates Inc.

400 Galleria Parkway

**Suite 1800** 

Atlanta, GA 30339

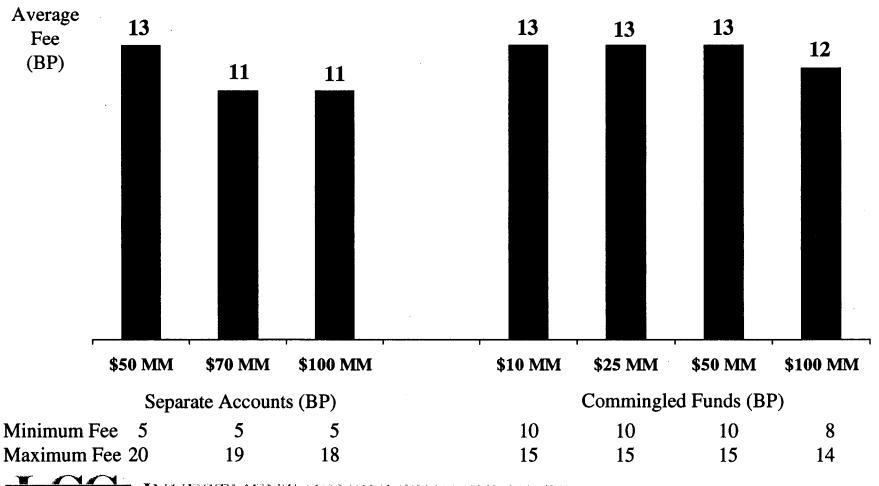
Phone: 770/644-0100

Fax: 770/644-0105



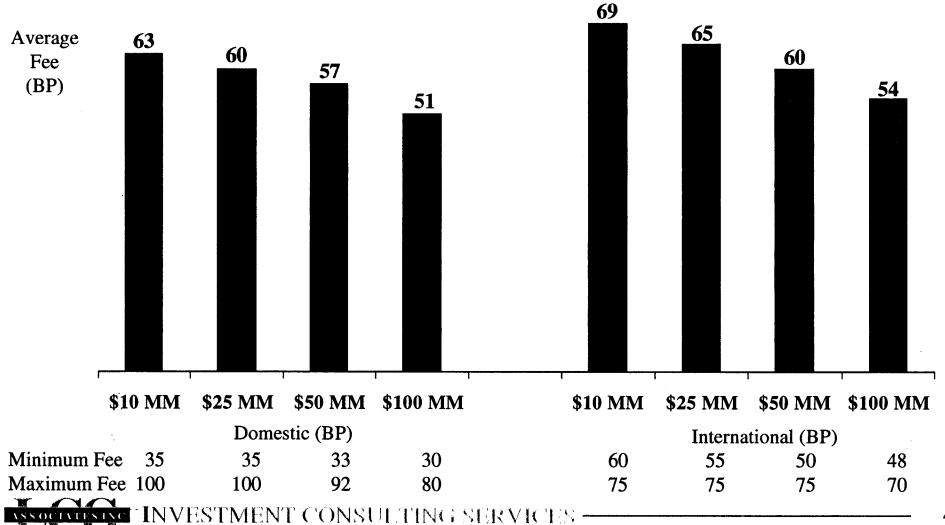
# NDT FEE SURVEY - INDEXED EQUITIES

LCG's Observation: The average minimum separate account size is about \$60 million. Commingled and separate account fees are not distinctly different. Both tax - managed and regular index products are included. Plain index funds are less expensive.



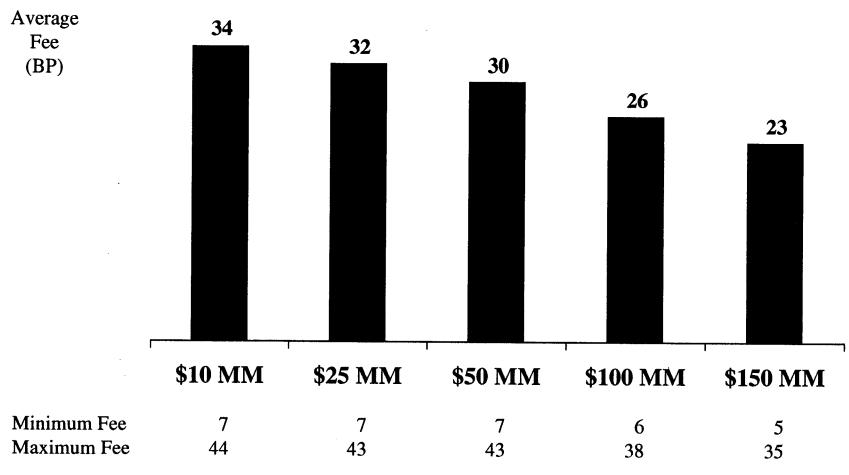
# NDT FEE SURVEY - ACTIVE EQUITIES

*LCG's Observation:* Only 4 managers reported managing international equities for NDTs, although demand is growing. The range of styles within domestic equities includes large-cap value, mid-cap, small-cap value, utility sector only, and large-cap growth.



# NDT FEE SURVEY - FIXED INCOME

LCG's Observation: NDT bond managers now typically manage a "core" account of both munis and taxable bonds. Most are benchmarked to the Lehman Brothers Aggregate Bond Index, although some have a shorter-duration target. Low minimum fees represent passive management.







with a specialty in NDT Strategies

#### Company Background

- · Full-service institutional investment consultants
- Established in 1973: Celebrating our 27th year
- · 100% employee owned and independent
- · Experienced investment team
- Over 75 major institutional clients nationwide
- · A national firm offices in Atlanta, Dallas, Charlotte
- · Strict Code of Ethics
- · Over \$30 billion in assets under advisement

#### Unique in the Consulting Industry

- · Do Not Manage Money
- · Do Not Accept Commissions
- · Do Not Sell Actuarial/Administrative Services
- · No Affiliations with Investment Management Firms

#### LCG's Clients

- Nuclear Decommissioning Trusts
- · Defined Benefit Plans
- · Defined Contribution Plans
- · Post-Retirement Benefit Plans
- · Endowments and Foundations
- Corporate Operating or Investment Portfolios
- Hospital and Medical Industry Assets
- · Insurance-Related Assets
- · Specialty Trusts
- High Net-Worth Family Assets

#### **Specialized NDT Consulting Services**

- Asset/Liability Modeling (after-tax)
- · Asset Allocation Assumptions and Strategy
- Rate Case Support and Expert Witness Testimony
- Spent Fuel Trust Studies and Asset Allocation
- Effective Manager Structure
- · Manager Search and Selection
- After-Tax, After-Fee Performance Evaluation
- Cash Flow Strategy (near and in decommissioning)
- · Special Research and Studies

#### **Other Consulting Services**

- · Asset class research, analysis & opinion
- · Investment policy development
- Asset allocation modeling
- · Asset/liability studies
- · Spending policy modeling and development
- · Downside risk analysis
- · Domestic/international manager search
- · Investment manager guidelines & benchmarking
- 401(k) strategies & communications
- · Performance monitoring, measurement & evaluation
- Performance attribution/factor analysis
- Securities lending analysis
- Master trustee/custodian analysis & search
- Third-party commission recapture programs
- · Fee analysis & negotiation
- Alternative investment research & recommendations



### INSTITUTIONAL INVESTMENT CONSULTANTS

with a specialty in NDT Strategies

#### NDT Clients (Past and Present)

- Carolina Power and Light Company
- · Central and South West Corporation
- · Connecticut Yankee Atomic Power Company
- · Maine Yankee Atomic Power Company
- Reliant Energy
- · Vermont Yankee Nuclear Power Corporation
- · Virginia Electric Power Company
- Yankee Atomic Electric Company

LCG's Consultants Y	ears Experience
• Dr. Michael T. Wilkinson	21
President and Chief Executive Officer, Atlanta	
• Richard R. Babcock	24
Senior Vice President, Charlotte	
• Kathleen A. Crowley, CFA	20
Senior Vice President and Chair, Investment Commi	
• June B. Debatin	31
Senior Vice President, International Investments, Atl	<del>-</del> -
• Scott M. Freeman	15
Senior Vice President and Office Head, Dallas	
• Edward F. Johnson	15
Senior Vice President and Office Head, Atlanta	
• J. Stephen Penner	31
Senior Vice President, Dallas	<b>51</b>
• John W. Burgin	20
Chief Financial Officer, Atlanta	
• Douglas L. Blanton	4
Consultant, Atlanta	·
• Anthony M. Daniel, Jr., CFA	5
Consultant, Atlanta	•
• Brian J. Falco	10
Consultant, Dallas	
• Michael T. Lubin	5
Consultant, Atlanta	J
• David D. Ritter, CFA	7
Consultant, Atlanta	·

#### **Code Of Ethics**

- To ensure that we provide the highest quality of service and maintain the highest standards of conduct, the employees of LCG Associates, Inc. are governed in all their activities by the following principles:
- Our primary goal is to provide our clients with the highest quality service available in the marketplace. We will continually strive to improve that service.
- The foundation of our relationship with clients is trust. We will
  preserve this trust by providing totally independent, unbiased
  counsel.
- We recognize that we share a fiduciary relationship with our clients. We will honor this responsibility by always acting in the best interest of our clients. We will avoid any conflict of interest, whether real or apparent.
- Good communication with our clients is essential. We will foster good communication by encouraging our clients to ask questions and express their concerns to us directly and openly. We will listen and respond in a forthright and prompt manner.
- We recognize that the close relationship we enjoy with our clients will cause us to be privy to sensitive information. We will protect and maintain the confidentiality of our clients' business information and trade secrets.

For further information, please call:

### Kathleen A. Crowley, CFA

NDT Team Leader

Senior Vice President and Principal

LCG Associates Inc.

100 Galleria Parkway

**Suite 1200** 

Atlanta, GA 30339

Phone: 770/644-0100

Fax: 770/644-0105

E-mail: kcrowley@lcgassociates.com